# RIVICATIE

Written & Published By SHEDS

May-Jun 2015

A BI-MONTHLY NEWSLETTER TO INFORM AND ENTERTAIN YOU

**Urgent Attention** Required. Required.

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Front Cover Photo: Seeding at Bulla Burra, a collaborative farm in the Northern Mallee region of SA which produces wheat, barley and canola on 9000 hectares.

PHONE 1800 088 528

# SHARMAN SHARMAN What Makes Countr OVERSIZE

## **Explaining Death To Kids**



Danny's parents, Otto & Helga, with 3 of their great grandchildren, Riley, Kallie & Ayden, in 2011.

As you'll know from our recent editions of FARM GATE NEWS, Danny's father died in January. Our grandkids are obviously aware of this and naturally have questions ... often difficult to answer!

Brenton took his two boys (Ayden 8 and Riley 6) to the cemetery recently for a visit. The boys were having trouble understanding that their great grandfather (who they called Old Opa) was underground.

In a spur of the moment piece of inspiration, Brenton explained it to them something like this.

"When you're having a dream, your body is in bed and your dream is wherever you want it to be.

"Old Opa is now in his new 'bed' and his spirit is wherever he wants it to be.

"And we can remember things about him, just as we can remember things from our dreams."

"And the things we remember were real, but we will no longer see Old Opa in the way we used to see him when he was alive. But we have our memories and we'll always remember those."

And here's a pillow we had made for Danny's mum, Helga, from an old satin shirt of Otto's . something that certainly won't replace him, but gives her something to cuddle.



## **Australian Trust Awards**



We are delighted that Grant Sheds was recently nominated for the **Australian Trust Awards** 2015 in two categories.

AND ... we're into the FINALS as we reached position numbers 3 & 4 in the first round of voting.

Trust is the component used to measure whether a company is delivering value consistently. The businesses that make the final of these awards consistently deliver on the values they promote and win customer loyalty simply because their customers know that they'll be rewarded with a top-class experience.

#### 1. Most Trusted Small Business



This is for small companies that are punching above their weight with a cult following of loyal fans. Those who have built up an army of fans within a niche community and deliver a valuable and personable experience to their loyal customers and to their employees.

#### 2. Most Trusted Customer Service



These are the companies that go above and beyond to make sure their customer service is exceptional. Those who deliver a first class service time and time again.

Customers use these companies without hesitation

Voting closed May 11 so it's too late to ask you to vote for us if you didn't already through our email requests, and at time of writing this, it's too early to tell you just how far we got.

Either way, we're pleased to have reached the finals. And we sincerely thank everyone who voted for us. It's great to be a country business showing some of the city folk how to be worthy of trust .... trustworthy!

## Ouiz:Who Is it??

It's a small world... We are (almost) related to a number of farmers who read this mini-magazine. Here's one example ... see if you can follow it. You'll need to read it slowly.

Ali's eldest sister's, husband's, 2nd wife's, sister's, 1st husband's, cousin.... Who is it?

Ali's eldest sister: Jenny Connell (nee Telfer)

Jenny died at age 30

Jenny's husband: Robert Connell of Adelaide His 2nd wife:

Katherine Connell

Nee Schiller, from Pinnaroo

Her sister: Carolyn Fielke of Loxton Her 1st husband: David Cass of Taplan His cousin (& the answer to this quiz):

Answer: **Andrew Cass of Taplan** 

Hence we're almost related to the Cass, Fielke and Schiller families from the Loxton, Taplan and Pinnaroo areas

We send FARM GATE NEWS to around 4000 farmers, mostly in SA and western Vic and NSW. Plus we send it to a few friends and relatives just for their interest.

It was Katherine Connell (nee Schiller), ex Pinnaroo farm girl, who recently told me that when she reads through FARM GATE NEWS there is often someone from a family she remembers in it, even though she's been a city girl for 35+ years now!

Katherine is the daughter of Allan & Leila Schiller

who farmed near Pinnaroo. Allan passed away a few years ago and Leila has retired in Loxton. Katherine's sister, Carolyn Fielke, lives in Loxton.

As always, Happy Reading. And to our grain farmers "Happy Seeding." Many will be at it for around 6 weeks from our mid April rains.

All the best

Ali & Danny Halupka **Grant Sheds** 



Katherine Connell (nee Schiller), previously of Pinnaroo and now a city-girl ...but still with a country heart.



## SHEDS FOLL MARKS SINCE SPEAK

# Contille Ripper. Com Sheds Local Aussie Legends



### SHAUN TAYLOR, BORDERTOWN SA

Shaun bought this  $9m \times 24m \times 4.2m$  Machinery shed in 2014. It is open one side for 18m of it (with 6m beams) and has a 6m enclosed workshop, with sliding doors, at one end.

And in April has just ordered a  $15m \times 24m \times 5.1m$  Hay shed that will be open one end and one side, with 8.1m beams to allow efficient storage of  $3 \times 2.4m$  large hay bales per beam.



Turn to the
back page to see
how you can gain
Mitre 10 vouchers
for referring your
friends

#### NICK OTTENS, LOCHIEL - MID NORTH, SA

12m x 36m x 5.1m Machinery Shed, Open one end. And also open at 2 x 9m beams on the side at the other end of the shed, makes this a very versatile shed layout.

## THE BUILDERS WERE AMAZING

They were like a well oiled machine and knew exactly what to do and when. Concrete footings were poured on Monday afternoon and the shed was completed by midday Thursday!

While their skill and experience was fantastic, the quality of the shed was also very good with everything fitting where it was supposed to and this contributed to the quick build.

Completely stress free and trouble free. I would do it again!

Nick Ottens, Lochiel SA





#### ONE OF GRANT SHEDS "AMAZING" BUILDERS

This is Steve who erected Nick Ottens shed and has been building Aussie Tough Grant Sheds for around 25 years! He's a great bloke but probably not keen to have his photo in this pin-up section. Give him a 'raz' if you know him or see him.

He'd rather we showed you all the 'Boys Toys' he has invested in... so we'll show that too. When Steve arrives on-farm to build your new shed he'll have (as shown in this photo, right to left), his Crane Truck, Scissor Lift Platform, Bobcat, Hydraplat and Trailer loaded with tools. Since this photo was taken he's also bought a Knuckle Boom Lift.



## GLEN NUSKE, PINNAROO SA

Glen's new 15m x 30m x 5.1m Machinery Shed (open one end), being erected by Grant Sheds builders in April. Glen says his boys, Lachlan & Tyson are farming mad and excited to watch their new shed being built. They even want one each of their own! Glen says if we can make mini sheds for them, he'll buy two!

Glen was referred to grant Sheds by Adam Oster of Pinnaroo who received a \$400 Mitre 10 Gift Voucher for his referral.



## JAMIE STEER, BORDERTOWN

Jamie visited Brenton at the South East Field Days in March. He'd bought a 6m x 13.2m x 2.7m Garage late last



## FRANK STONE, UNDERBOOL VIC

Frank had a 9m x 18m x 4.2m Machinery Shed delivered and erected in April (not the shed behind him here).

He was referred to Grant Sheds by Kieran Hayter, near Underbool who received a \$200 Mitre 10 Gift Voucher



## MALCOLM ROVER, LINDSAY POINT VIA PARINGA.

Malcolm's new  $12m \times 30m \times 5.1m$  Machinery Shed is open on one side with 1 x 12m beam and 2 x 9m beams to give huge openings for very wide farming machinery.

This photo shows the amount of X-bracing in the roof when wide beams are part of the shed layout. This bracing spreads the very significant wind loads from the roof, through the trusses, down the columns and into the footings to dissipate the stress loads. It also makes our sheds very strong and rigid during construction as we don't rely on the iron being installed to stiffen he structure as many others do.



# Bob Duncan - renowned contributor to the Australian Merino Industry

Bob Duncan had always wanted be a sheep farmer. He was born in 1922 and from the age of 9, wanted to have his own land. At 13, he left school to begin his dream of breeding the majestic stud Merino sheep he'd read about in his Uncle Rod's 'Pastoral Review' magazines.

He started out labouring for his uncle at Oakbank Station (20km north-west of Wentworth on the Annabranch Creek) doing long hours of stock work on horseback. He drew wages every 12 months and saved all he could. He lived off the money gained from selling rabbit and kangaroo skins.

After various jobs around Wentworth and 3 ½ years in the Australian Army during WW2, he started working in the building trade with the 'Duncan Brothers' alongside his father and uncle, and later on, his own construction jobs on outback stations where basic facilities were desperately needed.

As a single man, and a very hard worker (sometimes working at night by the light of pressure lanterns) he saved money and applied many times for the blocks of land being allocated via the Soldier Resettlement Scheme.

His name was eventually drawn for a block of land near Lake Victoria. It was originally part of a one million acre station known as "Nulla Nulla" and he started his life-long dream on that property in 1955, with the Merino stud started 3 years later.

For the next 50 years he developed "Dunedin Park" into a model sheep station and made an exceptional contribution to the Australian Merino industry.

But it was in his early days on Dunedin Park that he met his wife to be, Ivy Pollard. She travelled by train from Wodonga, via Melbourne, to Adelaide to visit Bob while he was in hospital with a back injury. Ivy visited him every day for a week and Bob thought, "If she came all that way, she must have more than a passing interest in me."

Ivy came back to Wentworth during the holidays to see Bob in his Dunedin Park abode. When she saw what Bob lived in, and to Bob's surprise, she said, "Oh that's no problem. I could brighten that up, put curtains here, there, etc." That impressed Bob and when he next visited Ivy, he told his brother to make a few touch-ups to the house because, "I might come back MARRIED!"

Their wedding day in Wodonga was just two weeks after Bob's proposal. Then Ivy joined Bob at his temporary home called "Butchers Hut." (a kitchen, 2 bedrooms, a sleep-out and outdoor bathroom, laundry and toilet). They lived there for only 6 months, but it was during the very wet 1955, and it leaked all over.

They then moved into their newly built shearer's guarters where they lived for 6 years, and saw the birth of their first two children, while their new home was being built by Bob. They moved into the new home in 1961 and had two more children. Bob lived in that home until he took ill and was hospitalised on his 91st

birthday. He passed away in January 2014.

Bob credits what he was able to achieve as the result of the unwavering love and support of Ivy who 'kept the home fires burning' while he achieved every dream he set out for. Ivy was the children's school teacher until they were old enough to live away from home and was an amazing cook.

His family remembers his hard working character, his charm and his long, interesting stories. Just before his passing he said:

"I have had a wonderful life. I've had a wonderful wife. I have a wonderful family. I've been lucky. I'm a lucky man."

# Majestic **DREAMS**

That's the sign of a man who has lived a worthwhile life and shared his passions with his family.

Dunedin Park has survived six major droughts and plummeting wool prices and is now in the hands of Bob's sons, Stuart and Warren. The stud has won countless Supreme and Grand Champion ribbons at livestock shows around the country, and at peak times, sold close to 1000 breeding rams per year to buyers across four states. Dunedin Park's contribution to the Australian Merino industry cannot be overstated.

Bob always made an effort to give back to the community. He served

- 20 years on the Wentworth Children's **Hostel Committee**
- 14 years on the Wentworth Pastures Protection Board (including 4 as chairman)
- Trustee of the Wentworth Show Society
- 11 years on the Wentworth Show Committee
- **Rural Fire Brigade**

Plus other roles that go without recognition or title.

Bob is survived by his wife Ivy and children Brendon, Yvonne, Stuart and Warren plus their families. He was a much loved and well respected man.

Stuart and Warren and their families now run the NSW sheep property that sits 6km from the Murray River. It has a 16km frontage to Frenchman's Creek (which fills Lake Victoria, only 12km away), and has a pipeline network to all paddocks.



Stuart and Warren Duncan continue Bob's love of Merino sheep breeding at Dunedin Park.



Bob Duncan's pride and joy...The historic 6-stand shearing shed on his Dunedin Park sheep grazing and breeding property, built by Grant Sheds in the 1950's.

Over the years, Bob and the boys installed 93kms of pipelines. 21km of 4" main pipe with side lines in 2" pipe ... to 25 tanks!

Bob's love of breeding Merino's continues with his sons who run 4300 breeding ewes and offer upward of 500 stud rams annually to clients across the country.

The Duncan's included cropping in their farming operation until the late 1980s, when a prolonged drought pushed them to focus totally on sheep and developing a Poll Merino that cuts and grows in the State's Far West.

They have an annual wool clip of around 290 bales which they sell in January and February when volumes in the auction rooms are lower and demand for their micron wool is high.

## Bob Duncan was one of Grant Sheds earliest customers, buying his first sheds in the 1950's.

In 2011, Bob phoned Grant Telfer (original owner of Grant Sheds, and Ali's father) for a chat about the old days. Grant documented the conversation in his diaries and provided it for Ali to include in this article.

Bob bought 9 or 10 Grant Sheds including Shearing Sheds, Barns and Machinery Sheds in his early years on the sheep property.

Bob particularly remembered that Grant made him a set of sheep yards, to Bob's design, but there was a problem because the lambs were able to get through the bottom rungs of the yards. He says that Grant happily returned to fix the issue and would work and weld (bare-footed) for a few hours and then take a short nap and get back onto the job. Bob was stunned to see someone work in bare feet. Grant, now aged 83, still gets about bare-footed almost all the time.

And in his diary, Grant has noted, "Bob is a lovely and extremely enthusiastic individual and I've always admired Ivy and her no-nonsense ways."

As children, Ali can remember visiting the Duncan's occasionally. "We'd drive up the Old Wentworth Road from the northern edge of Renmark, which was a rough, corrugated and potholey road (some would say it hasn't changed!) until we got to Lake Victoria where we'd have chocolate cake for morning tea."

"We'd then continue along the Rufus River and head onto the Dunedin Park station via one of their back gates and travel the single vehicle tracks to their home"

"There, our parents chin-wagged for hours while we Telfer kids played with the Duncan kids and we'd have lunch before returning home again. I still remember the sheep smells of their shearing shed and still love that smell today."



Ali's sister, Jenny Telfer and Yvonne Duncan playing in the Grant Sheds shearing shed at Dunedin Park during a Telfer visit in 1964.

"I also remember one year visiting when there was flooding and the Duncan family were out picking up stranded sheep from higher-lying ground and taking them to safer paddocks."

Under the stewardship of the next generation, Dunedin Park is set to continue its established traditions of Merino sheep breeding.

Portion of a letter from Bob Duncan. It was written to Grant Telfer (original owner of Grant Sheds & Ali's father) in April 2013 after receiving another copy of our FARM GATE NEWS magazine.

"Dear Grantley.

Thank you kindly for the latest

magazine, full of the usual very humorous jokes. They always bring about many moments of laughter.

Our Grant Sheds (all 9) still are doing a splendid job - and I've often wondered who you hadn't claimed as a Grant success with over 50 years use.

Many thanks again for everything in connection with the Grant Engineering Company"

God Bless You All,"

Bob Duncan Dunedin Park, NSW

**Note:** In Grant Telfer's day, Grant Engineering Company was the business name (now Grant Sheds) and you may see that painted on the frames of some of our very old sheds.





# Don't Risk Losing These SBE TAX BENEFITS

Farm Businesses
Nearing \$2m Turnover
Need to Read This
RIGHT NOW!

## Maximising Your Small Business Entity Status

All reports indicate that the 2014/15 South Australian grain harvest has again produced excellent results, meaning it is likely to be another profitable year for farmers.

While big incomes are great news, another strong year could see many operations approaching the \$2 million turnover mark, putting them at risk of losing their Small Business Entities (SBE) status.

SBE status enables farming operations to access a range of generous tax concessions, but once a business exceeds the \$2 million threshold it is no longer considered an SBE.

The good news is, there may still be a small window of time available before 30 June that allows for the transfer of assets, most notably land for succession planning, enabling a business to utilise its SBE status and significantly reduce future capital gains tax.

## **Benefits of SBE status**

One of the major benefits (and perhaps most known) of being classed as a SBE is a business is able to access accelerated depreciation. This method of depreciation allows farmers to pool assets and claim a larger depreciation expense earlier, therefore reducing their short-term term tax liability.

In addition to accelerated depreciation there are a number of other benefits for SBEs relating to Goods and Services Tax, Fringe Benefits Tax and Pay As You Go instalments However, one of the concessions that is less widely known, but can have a significant impact is access to the Small Business Capital Gains Tax (CGT) concessions.

CGT occurs when a capital gains event is triggered, resulting in assessable income for tax purposes, a common event being the disposal or transfer of an asset such as farming land.

Generally there is a 50% discount available to taxpayers that have held the asset for more than 12 months. For small business entities, there is a further 50% discount if the asset is an active asset, meaning it is used by the SBE to conduct business, such as land used in farming.

There are three other valuable CGT concessions for SBEs including CGT Rollover, CGT 15-year asset exemption and CGT retirement exemption.

## **Accessing the benefits**

If your business is growing and unlikely to be considered an SBE much longer, but you do not want to sell land immediately (or in the foreseeable future) good advice and quick action may mean you can access the benefits that come with your SBE status before it is lost.

There is potential to take advantage of CGT concessions by uplifting your business' cost base. This involves transferring land to another entity and triggering a CGT event, in order to utilise the concessions outlined above and minimise future tax when the asset is eventually sold or transferred

This process can have the added benefit of assisting with succession planning. If you hold land and have children that will be taking over the family business eventually, it can be very beneficial to conduct the transfer to a more appropriate entity while these concessions are still available to you. Even if the land is held by an individual but used by the business, there is still potential for the small business CGT concessions to be utilised.

If you expect your business to exceed \$2 million turnover in the 2015 financial year, the time to act is now to take advantage of this opportunity. The rules regarding this strategy are complex and we recommend you seek independent tax advice.

For advisors who understand rural business, contact Agribusiness specialist **Ben Trengove** at William Buck on 0419 851 008 or via email to ben.trengove@williambuck.com

## **FREE CONSULTATION**

Ali (co-owner of Grant Sheds) has arranged a special opportunity, only available to readers of FARM GATE NEWS. You can get a **FREE** initial, 90 minute consultation with Ben. Just mention this article when you contact him and he'll be able to discuss if this important issue is one that you need to act on fast!

## **William Buck**



# IS YOUR BUSINESS REACHING \$2M TURNOVER?

The first 20 people to mention this advertisement will receive a free 90-minute consultation

A strong 2015 season could put you at risk of losing your Small Business Entity (SBE) status and generous tax concessions.

If you act before 30 June 2015, a small window exists to take action to protect your hard-earned profits.

Contact William Buck's Agribusiness Specialist **Ben Trengove** on 0419 851 008 for a no obligation chat and find out how you can retain your SBE status, and the substantial benefits that go with it.

Level 6, 211 Victoria Square Adelaide SA 5000. E: ben.trengove@williambuck.com T: + 61 8 8409 4333. William Buck is South Australia's largest locally owned and operated accounting and advisory firm delivering value and personalised results to agricultural and rural businesses for more than 65 years.

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# Discover Easy Rechnology Lips To REDUCE FRUSTIRATION



# How Many Beers Are You Sowing? Tractor Cab Mathematics

The boys from Bulla Burra obviously had time on their hands during their long hours of seeding. Here's a comment they posted on Facebook.

"Using some basic tractor cab maths, we are currently sowing about 3750 barley seeds per second, per machine.

If we assume that the harvested crop is 30x what seed was sown, and assuming the barley goes malt, and that there are 2200 barley seeds needed for a 330ml beer (source: Google from tractor cab), then we are sowing enough barley per second to produce 51 beers per second per machine. "

Makes you proud to be a farmer.

Left: John Gladigau of Bulla Burra which is a collaborative farm in the Northern Mallee region of SA, that produces wheat, barley and canola on 9000 hectares. Photo courtesy Murray Pioneer



Today's dry land farmers are building some enormous sheds for storage of their very expensive and very valuable farm machinery.

With the cost of some of their equipment being in the \$500,000 to \$1,000,000 mark (each!), it's imperative that they keep it in top notch condition, to minimise exposure to our harsh Aussie weather elements that will degrade that equipment real fast, if not protected.

As many farmers have commented, "The first thing a buyer will notice is whether the paint is faded. And if it is, they'll immediately doubt how well it's been looked after and wonder what else will be wrong with it."

And that immediately lowers their perception of the price they are prepared to pay for the second hand unit.

This is something for all farmers to consider. Farm machinery and equipment that has been stored undercover, in a shed, will nearly always command a higher price when sold.

To protect this super-sized, expensive and most valuable machinery, Grant Sheds builds massive sheds using UB (universal beam) columns and OWJ (open web joist) roof trusses.

#### On Site Visits Available\*

Call and ask for Brenton, if you'd like help to plan your massive new farm shed. He may even be able to meet you on site and go through options that will suit you best.\*

\*Conditions Apply

# The 7 Big Costly Mistakes Shed Buyers Make And How To Avoid Them!

Get a FREE copy of this report ..

"The Farmers Guide To Choosing The Best Farm Shed For Your Rural Property"



Simply call the 24 hour, 7 days a week pre-recorded message line on **1300 064 775** and leave your name, postal address and the **code word "Newsletter"** ...Or ...

Go online to <a href="https://www.GrantSheds.com.au">www.GrantSheds.com.au</a> and enter your details in the box. We'll send a copy of the informative report to you 'pronto'.

And if you'd like our experienced staff to help you out with budgeting for your new shed investment, then leave a note in the "Request Further Information" box on the web site.

Or call and ask for Brenton. You'll find him extremely helpful.

Freecall 1800 088 528





## **Refer Farming Friends & get**

FREE GIFTS



2 great ways that you can help your friends AND get yourself some FREE



# FREE GIFTS OFFER #1:

Refer Your Farming Friends To Receive FARM GATE NEWS and you'll receive FREE BEER or MITRE 10 VOUCHERS\*

We are so delighted by the positive feedback we receive, and the sense of country community that has been achieved with our FARM GATE NEWS mini-magazine that we want to continue sharing it with as many hard-working farmers as possible.

So we'd love for you to share the fun with others.

Just complete the referral form enclosed with this edition and we'll give the farmers you refer a FREE SUBSCRIPTION to Farm Gate News so they can enjoy hearing about other farmers stories, special hints and tips for farmers, and of course... the page 8 humour!

As you know, it's light-heated, a short read ... and a bit of fun. Your farming friends will enjoy receiving each edition. And we'll REWARD YOU for sharing it with them.

For every 4 Farming Friends you refer we'll give you 1 Carton of Beer!

or a \$40 Mitre 10 Gift Voucher (whichever you prefer).

In the past some people gave us a long list of farming friends or clients and preferred a donation to their local sporting or other community club. If this sounds like you, send in your list and we'll call you to discuss your options. We're all for giving to community groups if that suits you and it's an easy way for you to help your local clubs.



## FREE GIFTS OFFER #2:

**When Farmers You Refer Buy Sheds** You'll Get

## **HUGE MITRE 10 GIFT VOUCHERS\***

When someone you have referred to Grant Sheds, whether through the above Farm Gate News subscription referral or at any other time, buys a shed from us you'll be rewarded with a big Gift Voucher. You can use these at any Mitre 10 hardware and giftware stores. You'll be able to stock up your shed, home or patio with great Mitre 10 products.

We record the referral information on our data base and when the person you have referred buys a shed , we'll send you the following value of voucher.

Shed Kit Value*	Mitre 10 Voucher Value
>\$50,000	\$400 Mitre 10 Voucher
\$25,000-\$50,000	\$200 Mitre 10 voucher
\$10,000 - \$25,000	\$100 Mitre 10 Voucher
\$5,000-\$10,000	\$50 Mitre 10 Voucher
< \$5,000	Grant Gift

## You Receive Huge Mitre 10 Gift Vouchers

For each shed purchased by someone you refer.

\*Conditions Apply (full details available from Grant Sheds) Where 2 or more people refer the same person, the first to have referred will receive the Mitre 10 voucher

## **MONTHLY HUMOUR**



## **Fifty Sheds Of Grey**

The novel "Fifty Shades Of Grey" has seduced women - and baffled blokes.

Now, "Fifty Sheds Of Grey" offers an enlightenment for the men. The book's author loves his encounters out in his farm sheds. Here are some extracts...

We tried various positions - round the back, on the side, up against a wall. But in the end we came to the conclusion the bottom of the garden was the only place for a good shed.

She knelt before me on the shed floor and tugged gently at first, then harder until finally it came. I moaned with pleasure. Now for the other boot.

Ever since she read THAT book, I've had to buy all kinds of ropes, chains and shackles. She still manages to get into the shed though.



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