

FARM GATE NEWS

Written & Published By



Mar-Apr 2015

A BI-MONTHLY NEWSLETTER TO INFORM AND ENTERTAIN YOU

Hard Working Immigrant To GROWER OF THE YEAR P4-5

SUCCESS TIPS For Busy Farmers P6



FREE BEER

for a **WHOLE YEAR!**

Only for the 1st ~~17~~⁹ Farm Sheds ordered before Anzac Day

More details on Back Page and enclosed Flyer

Be Quick Only 9 left

HURRY!
OFFER ENDS ANZAC DAY!



SOLAR SLASHES POWER BILLS P7



HEALTH SYMPTOMS TO WATCH FOR P6

Brenton from Grant Sheds enjoys a (free) cold beer from Dad's fridge last summer, while monitoring a distant bushfire near Monash. You too can enjoy FREE BEER on Danny when you order your new Farm Shed before Anzac Day. But hurry, there's only 9 left with FREE BEER!



What Makes Country Life So Good? ... COMMUNITY



Some equipment in the Old Monash Playground

Your Family Legacy



Ali's Dad Grant Telfer (cntr) with Danny's parents, Helga & Otto Halupka.

Danny's father, Otto, passed away in January, so we've included a couple of stories related to him in this edition. We hope you don't mind our indulgence.

But his is a great story to tell, and from a medical perspective, we have things to share that might help others at some time in the future.

We video-interviewed Otto in just the week before he died. That may seem a bit odd to some, but it's something we'd talked to him about doing but just hadn't gotten around to. When he was well, we were busy. When he was unwell, it seemed the wrong thing to do. But near his end, when doctors had told him there was nothing more they could do, it was Otto who said to us, "You know that life story interview you wanted to do with me...? You'd better hurry up!"

And so we started it, on the spot, that very day. And we did several 1-2 hour interviews with him over the next few days. Little did we know then that within 7 days he'd have left us.

The moral? Don't leave things until it's too late. We were very lucky to get his life story documented via video just in time. And we'll get it transcribed so we have a written copy of it too.

If you want to get your family's stories documented, get onto it right now! A video interview is simple to do. Just set up your video camera on a tripod, focussed on the family member you are interviewing and then just have a conversation with them. It's as easy as that.

Maybe start at the beginning of their life and work through it with some general order intended, but if the conversation wanders off track, it doesn't matter. Just go with the flow of the conversation and come back to the time or the subject you were up to once that story is finished.

Decide to do just 1/2 - 1 hour every time you visit that person and you'll have it done in no time. And... you'll know so much more about them when you're done.

In the 53 years that Danny knew his Dad, it was only in the last week of his life that Danny heard anything much about his war years in WW2. That video-interview is a wonderful legacy for us and our future generations to understand Otto's life.

Monash Royalty No Less!

For those of you who remember the "Old Monash Playground," unless you're a Riverland local you may not know that it was replaced by the new Monash Adventure Park. This newer park has a reasonable amount of play equipment (nothing like the old stuff though) and beautifully landscaped with green lawns, trees, BBQ's and ... a contentious water feature of little streams and large ponds.

Every now and then, the issue arises that this water feature is not fenced and some therefore consider it to be dangerous in a kiddies playground.

Personally, we reckon that if you think it's dangerous, don't take your kids there. And if you take your kids, keep a close eye on them. That's what responsible parents and child-minders do.

Anyway the issue was raised again recently and the Council had to discuss it and check legal advice (again).

Ali wrote a letter to Council in support of not fencing it and it ended up as a story in our local paper, the Murray Pioneer.

We had a good laugh because the editor named Ali "Local Playground Royalty!" The reference, of course, relates to the fact that Grant Telfer, who made the original and much loved playground, is her father.



Ali's dad, Grant Telfer in the Old Monash Playground's hey-day. The Old Playground, white overalls, bare feet and bike riding are what he's famous for ... and for those asking ... Yes, he's still wearing the same 'uniform', still riding his bike about 20km each day, fit and healthy at 83.



Ali's idea is that rather than fence the water feature, instead fence off a large area surrounding the BBQ's and the little kiddies play equipment so as to keep the littles safe within those confines. This would give parents some reprieve from watching them so closely and older kids would be unlikely to fall in.

And rather than fence or remove the water features, she's a keen believer that kids love

Build More Playgrounds



Ali, pictured here with our granddaughter Kallie Harrington (4) at the Monash Adventure Park, suggests the Riverland become known as a Playground destination for tourists.

water play so why not encourage it with water spouts, water wheels, mud play ... let the kids get dirty and have fun. Take a change of clothes, but let them experience the fun and not have them wrapped securely, and bored, in cotton wool.

She is also keen for all the Riverland towns to build decent playgrounds (there are already 3 - at Monash, Barmera and Loxton) and promote the area as "The Riverland - SA's Playground." Our beautiful River Murray, Lake Bonney at Barmera and the many backwater creeks also play into this theme as they are wonderful natural playgrounds for swimming, fishing skiing and boating.

For our many readers from outside the Riverland, we invite you to come and visit the area for your next holiday or short break. It's beautiful. And we hope you'll call into our office and say "G'day."

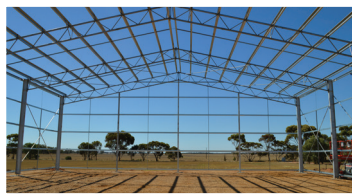
Hope you have a great Easter break. Send us some photos from wherever you go.

Happy Easter
Ali & Danny Halupka





You Little Ripper... Grant Sheds Local Aussie Legends



GABBY & ANTHONY COMBE, CRYSTAL BROOK, MID NORTH, SA

Their 21m x 48m x 6.4m Monster Shed was completed in January. Farm dog 'Bella' was the supervisor, keeping a close eye on our builders while the Combe's were on summer holidays!



RICHARD SMART, RENMARK, RIVERLAND, SA

Richard's Aircraft Hangar, above, and under construction (right). It's made up of 2 sheds, each 16m span x 12m deep x 5.1m high that share a centre row of columns and has a hefty box gutter between the two. Sliding doors and outriggers across the front of the shed allow full opening of the doors for maximum opening clearances.



LEWIS & ANDREW BENNETT, KAROONGI PASTORAL MINLATON, YORKE PENINSULA, SA

Pictured here with Danny when they collected their 12m x 27m x 5.1m, open both ends, Hay Shed that they will erect themselves (after crutching).



JENNY & IAN WURFEL, BRIM, VIC

The Wurfel's called in to see us at Monash. They've ordered a 15m x 15m x 3.6m fully enclosed shed with 3 Roller Doors.



TOBY WALLACE, BROWNHILL CREEK, ADELAIDE HILLS, SA

12m span x 18m x 4.8m Colorbond shed. 12m x 12m of it being fully enclosed and 6m of roof and walls on one end giving an easy-parking section.

Oh Yeah...And Our Other Legend...DANNY!



Readers have been asking if Danny was going to be riding his Harley motorbike at Clipsal this year. As you can see ... yes he did!! Though not many photos of his bike here!!

Once again he was invited to join the Harley Riders, Drivers Parade prior to the big race, where about 200 Harley

motorbike riders take a driver, crew member or pit girl as pillion passenger on a lap of the track before the main race. The thunderous noise of 200 Harleys rumbling around the track is awesome - unless of course you're one of the few who don't love that magical sound.

Gordon Todd from Tintinara, who bought

a shed from us in 2013, also got a ride in the event this year after Danny put his name forward for him. But Gordy, you were too shy to get photos with the girls ...doh! Next year mate.

Oh, and by they way, I nearly forgot, Danny's passenger this year was driver Nick Percat. Easily overlooked, hey?

Danny with driver Nick Percat.



From Poor, Hard Work S.A. VIN



Apricot season - before they were all replaced with lower labour required wine grape production



Smoko on the back of the ute. Helga & Otto training the vines

Otto Halupka was a proud (new) Australian. He'd say he might be a new Australian, but he was certainly an Aussie!

From the time Otto & Helga arrived in Australia in 1956, they were determined to learn English and to join in their new community. Coming to Australia was a fresh start for them both.

Otto had a tough childhood, being raised by his grandmother and only seeing his mother once or twice a year as she lived in another town where she and his father could obtain employment. He admitted to being an angry child and as he grew into his teens, got into some strife.

Born in Werschetz, Yugoslavia, but of German & Czechoslovakian decent, the 'Germans' in the town, including Otto's family, were segregated from the other nationalities who also lived there. It had a population of about 35,000 people

Leading up to WW2, the Serbians were very angry toward the German residents and the Germans were often scared for their lives.

When he was just 16 years and 2 weeks old, he was drafted (unwillingly) into the German army. This was in the final months of the war, and so his

time in the war was mostly spent running for his life. From the stories he told us it is an amazing feat that he even survived the war. As just one example, at one time his group of around 75 men, had to jump into a river and swim for their lives from an advancing Russian army. As they desperately swam the river, the Russians opened fire on them ... and only 9 men (including Otto) reached the other side.

After the war, he worked in a cellophane factory in Austria where he met the love of his life, Helga. She was just 16 and he was 25. They married when Helga was 19 and, only 3 months later, immigrated to Australia because work opportunities and housing were so difficult in Europe and the Australian government financed a migration scheme to provide much needed labour for the growing agricultural industry.

Adventure Of A Lifetime Becomes Lifetime Venture

After 6 weeks on a ship, they arrived in Australia, with only two shillings between them and practically no English. They travelled by train to the Riverland where fruit pickers were required.

They arrived at Monash in the midst of our stinking hot summer and their first accommodation was dirty and included mice and rats, huge grey huntsman spiders (in Austria they only had finger nail size spiders), and Helga had her first introduction to a wide-mouthed Sleepy Lizard, which horrified her as she thought it was a crocodile!

They worked for an

elderly couple who treated them well and helped them learn English.

After some time, they were offered the chance to share-farm the property and this gave Otto & Helga the opportunity to gain more from their combined hard work. Later they also share-farmed a 2nd fruit block, but only for a short time, as they then contracted to buy their new 33 acre Berri fruit block. They worked extremely hard for a few years, replanting the Berri property and also working the Monash block, while gradually re-paying the owner of the Berri block.

Worst Nightmare Almost Ruins Them

But after a few years, their worst nightmare hit them. A hail storm ruined the entire crops of fruit on the Berri block. Unable to pay the owner that year, they almost lost it, but after an extremely worrying time, they were helped to organise a government assisted, low interest loan ... and they didn't look back.

They were delighted with the arrivals of their two little boys. Garry in 1959 and Danny just 18 months later in 1961. Danny claims he was "dragged up, under the canopy of grape vines" while the family continued to work hard to get ahead. But he says this with a smile and has fond memories of his childhood on the fruit block. He also got his own work ethic from this background.

SA Vineyard Of The Year

In 1992, Otto was proud to win the "Riverland Horticulture Property of the Year Award" and then stunned and extremely proud to also win the Stock Journal "SA Vineyard of the Year Award."

He didn't think he had a hope ... this European bloke, still with an accent, who dared to try different things on his fruit block. Things like

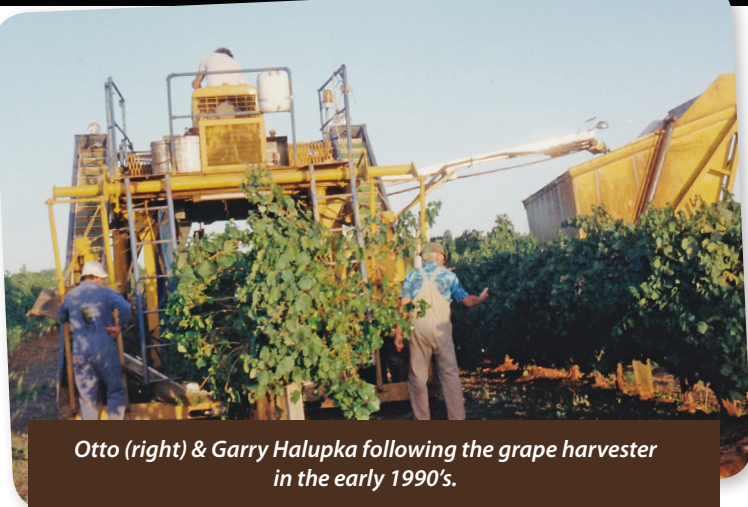
- Increasing his grape production from 64 tonnes in 1988 to 166 tonnes in 1990



Danny (at right) still vividly remembers this was "A bloody long trench" that the family dug by hand through the fruit property in the late 1960's. L-R: Otto, Helga, Otto's mother Antonia, Garry & Danny (about 9 or 10 yrs old)



Working 'New Australian' Immigrant To VINEYARD OF THE YEAR!



Otto (right) & Garry Halupka following the grape harvester in the early 1990's.



Output doubled in 3 year re-plan

Planting to production in just 18 months. Helga & Otto present their prize winning, wine grape growing enterprise at an on-property ag bureau field day.

- Replanting the entire property twice
 - The first time without rootstocks but he found he couldn't grow more than 10 tonnes an acre
 - Then later, with a view to mechanising as well, he replanted with certified root stocks in soils that had previously been virtually destroyed by excessive cultivation and poor drainage
- Growing what the market wanted. The new wine grape varieties planted were ones recommended and sought after by the wine makers - 'flavour of the month' varieties.
- Training the newly planted vines, to get them off the ground and on to a wire in the 1st year
- Harvesting 25 tonnes per hectare of Chenin Blanc planted only 18 months earlier
- Minimising harvest & pruning labour inputs by being among the first to use mechanical harvesting and pruning
- No cultivation - growing and mowing cover crops rather than cultivating the soil

Keep in mind, he was doing this 25 years ago when grapes were still hand-picked and hand pruned by most.

In the awards, he was up against some of the big names in the state viticulture industry and he beat them.

The Secret To His Success

Right place, right time but most importantly, ready to grab the opportunity when it arose.

He took the chance to emigrate to Australia for a better life. He grabbed the opportunity to share farm a fruit property when he couldn't yet afford to buy one. And he consciously planned what he wanted. In the 1980's he decided he'd had enough of labour intensive dried fruit crops. He made his plan to get into simpler crops and mechanical operations.

He wasn't scared to experiment and he found out what crops and what varieties were expected to be in demand in the past or present. And he didn't stick with what he had just because he didn't want the effort or the cost of re-planting.

He saw the value in investing in the future for himself and his family.

But don't forget, this wasn't an overnight success. He and Helga had worked damned hard for many years and when success arrived they didn't spend extravagantly. They remained frugal and also invested outside of the fruit industry to spread their investment risk.

Worked Hard and Played Hard

Otto was also involved in the community. He spent 12 years as a councillor with the Berri District Council and many years as a member, President & life member of the Berri Water Ski Club.

Otto and Helga have always enjoyed dancing. In the 1970's it was often at the Loxton Club with close friends and in later years they joined the Riverland Ball Room Dancing group. In his eulogy, son Garry reminisced about how they would work flat out on a Saturday, race home for a quick shower and then still be getting dressed and dolled up as they drove to the Loxton Club to go dancing.

They Still Call Australia Home

26 years after coming to Australia, Otto & Helga made their first trip back to Austria. After 6 happy weeks away, they looked forward to coming "home" to Australia.

Since then, they travelled overseas frequently. They were lucky that after having worked so hard for so many years, for them, the wine grape boom came at the right time, but they always felt saddened by the turn to a wine grape glut and the financial difficulties that has caused for many hard-working fruit growers.

Eldest son, Garry, took over the fruit property and Otto was able to ease into retirement. We all thought Garry would have a tough time, with his father always looking over his shoulder, but that didn't happen. Otto was always pleased to help out and gained pleasure from continuing to work on the fruit block as needed. As Otto got older, Garry said sometimes he would spend as much time repairing Dad's damage as he was saved in not doing the work himself in the first place. But it was worth it to see Otto still happy on the block.

Otto was always happy to see his little Australian family expanding. His 2 boys got married - Danny to Ali Telfer of Monash and Garry to Annette Ashton of Winkie.

Then their boys had families themselves which gave Otto 5 grandchildren (Brenton and Melanie work with us at Grant Sheds) and the next generation is also underway.

At the time of his passing, Otto had a family of 20 in Australia. That's quite some growth from just himself and Helga in 1956. And he would often say, "Helga ... look at what we started!" He was so very proud of his wife, his boys and their families.



Otto was in many ways a very lucky man. Lucky to have survived WW2, mishaps he had working on the block and his greatest luck was most definitely marrying Helga. She was his rock and the love of his life. She was his softness when much in his life was hard. She worked doggedly beside him and was steadfastly loyal.

Plan For Your Success

“If you fail to plan, you are planning to fail.”



For true success you need to do some solid planning and goal setting. If you haven't already used the new calendar year as a prompt to do this, start now with a view to getting it documented by the start of the new financial year. (That's a goal in itself!)

Think about your farm business financial goals - long and short term - and also your personal goals.

A great way to achieve your goals is to:

- Print and pin a copy in full view in your office area
- Set a monthly reminder to review and track your progress
- Create a 'Vision Board' - Find pictures of your goals (eg. new tractor, harvester, ute, home, "shed" holiday etc) and pin them to a pin-up board or glue them on cardboard and hang in a prominent position where you'll see it all the time.

Keeping your goals where you'll see them regularly will make sure they stay in the front of mind as you plan your year, your seasons, months and weeks ... even your daily activities.

Personal/Family Goals

2015

Farm Business Goals



Start doing up the old Fergi

More Family Time
Attend kids sport



Get fit - 2 x week at footy club gym



Get new house design and finance finalised

- success
- goal
 - plan
 - action

Set goals & action plan by May 31

Prepare farm budget by 30/6



Investigate farm solar options

Order New Grant Shed before Anzac Day & get FREE BEER!



Vision Board. You can have separate boards for your 1 year & longer term goals.



Take Control Of Your Health Information

Danny's father, Otto Halupka, died on 31st January 2015 after a short but acute, battle with a very aggressive cancer.

He'd previously had both prostate cancer and breast cancer (Yes, men do get breast cancer too). They were 10-15 years ago and he beat those with medical treatment and his mental tenacity and determination to crush them.

During an annual scan to check for possible recurrences of cancer, in mid 2014 a small cancer was found in a lymph node under his arm. As was his usual outlook, he had no doubt he would get rid of that little bugga too!

And he did, but in the meantime, and unnoticed by the medical world (or maybe noticed but not told to Otto), an insidious and very aggressive bladder cancer had taken hold. And by the time this was diagnosed and Otto told that medical treatment could not halt it, we had only 7 days before he passed away.

We share this, not for sympathy and not to scare you or your family if you have someone fighting cancer, but to make people aware of some symptoms that need to be investigated urgently.

Unexplained Weight Loss: Otto ignored his recent weight loss because he'd recently decided to stop eating sugar in an attempt to lose weight—he thought that ploy was working.

Tiredness or Breathlessness: He'd mentioned his recent tiredness and being breathless to his doctor. We think the GP assumed it was a natural result of his recent chemotherapy and ray treatment, so they did a blood test and put him on iron tablets, which didn't make any difference. Some weeks later, when the breathlessness was getting worse, he was given 2 units of blood.

Blood In Urine or Faeces: It's critical that you mention this to your doctors. Otto had an endoscopy (down from the top), but couldn't have a colonoscopy because he'd had one of those within the past 2 years and they won't do it any more frequently because of the risk of damage to the bowel. An alternative is to swallow a camera that takes photos as it travels through the intestinal system.

The above symptoms should have alerted doctors to a possible major issue sooner than they did. However, the recent lymph node cancer and urinary tract issues that Otto had while undergoing that treatment may have masked the impending major problem.

Tell ALL your doctors EVERYTHING

There were times when we asked Otto, "Did you

tell your Adelaide doctors that you've previously had breast and prostate cancer?" And he'd say, "Oh, they know that already."

But he'd seen doctors, and then a specialist Urologist, in Adelaide when his 'water-works' stopped working while he was staying in Adelaide undergoing ray treatment. In this case he was referred to the Urologist by an Adelaide GP, and if Otto didn't tell them he'd had previous cancers, it's quite possible they never took this into account.

Despite the connectivity of our computer and internet age, it is very possible for doctors not to know your history.

Breast Cancer: Before Otto was diagnosed with breast cancer, he had a spot in his breast area that became increasingly sore, but with no visible cause. He mentioned it to his GP but they ignored it because breast cancer does not usually have soreness as a symptom and it's rare in men.

It was only when he mentioned that it had become incredibly sore when touched that the GP's investigated further. Sometimes you need to repeat your concerns until your doctor listens.

Disclaimer:

Obviously we are not medical people and our information here is simply based on personal experience.



Danny with his dad Otto. Danny is aware of his genetic risk of prostate & breast cancer.



Chicken Farm Goes Solar and SLASHES POWER BILLS



"I had a staggering saving of \$4,400 over six months... I haven't had an invoice that low for many years."

Going Solar To Save!

Grant Sheds owners, Ali & Danny Halupka have recently decided to "Go Solar". Here's our reasons why.

We hadn't gone solar in the early stages when government grants and feed in tariffs applied. We've always been a bit sceptical that when government grants are on hand, prices for the hardware are artificially inflated due to the demand it creates. I think that as government assistance drops off, amazingly, prices for the products fall too. We could well be wrong, but that's just our opinion.

But with electricity prices continuing to rise, and our home and business electricity costs having at least doubled in the past few years, we decided it was no longer a laughing matter. And so we got pricing and billing comparison estimations and have decided to install solar power.

We aren't too fussed about putting energy back into the grid for the income that would give us. As we live in a relatively remote country location, the distance to our main power lines and the falling value of payments for feed-in power, we don't expect we'd see much return there.

But since virtually all of our business power is daytime power it is certainly worth considering for our Grant Sheds business just to **save** on our electricity costs.

And at home, we can adjust some of our power usage (like expensive water pump electricity usage for our extensive garden) so that we are using more free solar power for that during the daylight hours.

So, slow as we may be to take up this new technology, we're about to give it a go. We'll report back in future editions of FARM GATE NEWS.



Solar panels on Ken Wake's chicken farm



Ken Wake's chicken farm in the North East recently took the plunge to 'go Solar' and the results are well above expectations.

The ideal conditions to maximise chicken yields requires a controlled environment and the need for electricity to power temperature control. Conversion to solar was an ideal way to reduce chicken farmer's reliability on grid electricity supply and reduce their costs.

An analysis of Ken's first quarter electricity invoice showed a saving of \$2,202.00. In total his energy costs have reduced by around 47%.

Modern Solar were the company selected to commission the solar installation and Ken says, *"The 30kW system done by Modern satisfies my expectations, and the people who installed it were very professional. Modern Solar constructed and installed a louvred aluminium housing for the inverters which gives them easy access and protection from rain etc. They gave me detailed instructions on its operation and were available at any time for help when required. The panels and inverters are of the highest quality with a 10 year warranty on the inverters... I am happy to recommend Modern Solar for any solar installation"*.

Modern Solar can help provide a 'whole of project' approach to solar power solutions for commercial businesses and agricultural business enterprises.

EXCLUSIVE COMPLIMENTARY 20 MINUTE CONSULTATION

After experiencing the value of an initial discussion with Russell from Modern Solar, Ali & Danny at Grant Sheds have screwed him down to provide our FARM GATE NEWS readers with an exclusive, free 20 minute telephone consultation.

It is recommended that you have your last two power bills on hand so that he can give you an initial assessment of the possible hardware requirements to service your power usage and to give you some idea of the electricity cost savings you may be able to enjoy.

If you like what you hear, he may visit you on site to give you a comprehensive solar power proposal. Russell also gave us useful information on power efficient lighting, pumping and other constructive advice that we didn't expect, didn't cost us any money and will save electricity costs.

If you're anything like us, I expect you'll be glad with what you hear.

To take up this exclusive offer contact Russell at Modern Solar and ask for your

MODERN SOLAR / GRANT SHEDS COMPLIMENTARY 20 Minute Consultation or cut out this coupon and send it to Russell by any of the methods shown.

Yes Please Russell! I'd like you to contact me for my

COMPLIMENTARY 20 Minute Consultation to see how Modern Solar can help me slash my electricity bill.

Your Name: _____

Address: _____

Town: _____

State: _____

P'code: _____

Best Phone: _____

Fax: _____

Email: _____

Contact: Russell Phillipson - Modern Solar

Ph: 0474 216 997

Email: rphillipson@bramalco.com.au

Post: 174 Cavan Road, Dry Creek SA 5094

If not using the coupon, please use the following code when you phone or email Russell to make sure you get the Complimentary 20 Minute Consultation arranged for you by Grant Sheds.

"Grant Sheds Complimentary Solar Consult"

MODERN SOLAR

GRANT SHEDS

Get a farm shed and enjoy **FREE BEER** FOR A WHOLE YEAR!

Reward Yourself This Summer with a nice ...
Frosty Cold ... **BEER.**

We all know the farming game can be a hard slog ... Backbreaking work, especially during those long hot summer days. And there's nothing better than finishing off a steamy, energy sapping day than by knocking back an icy cold "life-saving" beer!

So we're having a

Sizzling Summer Celebration!

It's an unbelievable and very popular offer that you won't see anywhere else. So much better than just an esky. We've all got one of those. What you want is something to FILL IT!

And here it is. You may think we're crazy when you read a bit further, but that's alright.

We subscribe to the theory "to make a difference, you've got to be different!" I believe you'll be hard-pressed to find a better shed than a Grant shed and I want to reward you for finding out for yourself...I'm either confident or crazy!

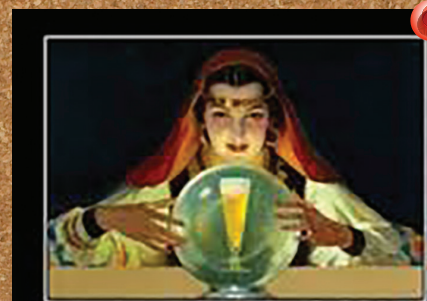
What I truly believe is, we make the best "Aussie Tough" farm sheds around. Here's your chance to find out. Get all the details on the loose insert flyer in this edition of FARM GATE NEWS!

And if you don't need a shed right now ... I'd recommend you encourage your mates to buy a Grant Sheds farm shed ... **AND THEN DRINK THEIR BEER !!**



Get **Your NEW SHED** and **FREE BEER** Now! FREECALL: 1800 088 528

MONTHLY HUMOUR



I PREDICT BEER IN YOUR FUTURE

Power of Positive Thinking

Some see the glass as half empty, others see the glass as half full. I just wonder who the hell is drinking my Beer!

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