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THE 7 BIG COSTLY MISTAKES SHED BUYERS MAKE – AND HOW TO AVOID THEM!

REAL DANGERS EXIST WHEN BUYING A SHED IF YOU DON'T CHOOSE CAREFULLY ... YOU REALLY COULD END UP WITH A 'LEMON' BECAUSE THERE ARE SOME SHEDS ON THE MARKET THAT REALLY DON'T STAND UP TO THE JOB.



"Aussie-Tough Farm Sheds ... Delivered On Time & Backed By Our Incredible 50 Year Rock-Solid Guarantee!"





THE 7 BIG COSTLY MISTAKES SHED BUYERS MAKE AND HOW TO AVOID THEM

Above: A 'cheap' shed with inferior materials and poor structural design will be sure to dissappoint you

When you come to Grant Sheds you'll soon notice the difference because we're a bit unique... we actually listen to what people want and ACT on it fast and in a reliable manner. We'll have your shed up in no time so you can start using it.

Grant Sheds offers you a new way to get yourself the best "SUPER STRONG, AUSSIE TOUGH SHED" for any of your farming requirements. A GUARANTEED new, and sturdy all-purpose shed custom built to suit you.

And look, we're well aware of the realities people face when it comes to making the right decisions so we've come up with the following simple guide: "The 7 Big Costly Mistakes Shed Buyer's Make & How To Avoid Them!"

"Excellent job done considering the wet and windy conditions. You're the guys who **build the best sheds in Australia!**

Dale Wagner, Lucindale, SA



“Instead of looking for “cheap” look for “GREAT VALUE”. Check that you are buying a good, strong shed and check the added value you get from your first contact and right through to when your shed is erected.”

MISTAKE 1

Buying the cheapest catalogue ‘advertised’ shed or from an unscrupulous supplier who uses inferior materials or imported stuff that doesn’t stand up to everyday wear and tear. It’s like trying to build your shed with a roll of aluminium foil. The cheap stuff is so weak you’d put dents in it even just handling it when putting it together. And it won’t last very long because the structure isn’t designed for rugged Australian conditions. The imported stuff may claim to be “made to Australian Standards” **but they won’t put a guarantee on it** - that’s gotta tell you something!

Parts are also missing or you find it’s very hard to build... there’s still just as much assembling of the parts to do as erecting the shed – no wonder it was so cheap to start with. Worst of all there’s no one around to assist or fix the problem. As they say cheap is not always the best.

Instead of looking for “cheap” look for “GREAT VALUE”. Check that you are buying a good, strong shed and check the added value you get from your first contact and right through to when your shed is erected.

When you buy a super strong “Aussie Tough” shed from Grant Sheds it’s never done “on the cheap”. You’ll be pleased with the price, but you’ll be especially pleased with all of the value built in to your new investment.

“Builder Prefers Grant Sheds Because They Are Stronger”

Some years ago I built a (interstate brand) shed for a friend who had ordered the cheapest shed kit he could find through a catalogue from a hardware store. His thought at the time was “It’s just a shed. I don’t want to spend too much on it.”

Our building problems began immediately !

There were no completed frames supplied. Instead they had provided a large number of short pieces of steel that we had to bolt together to make the roof trusses, including the internal webbing. The same applied for the columns. We weren’t just building a shed, we were making it!

The roof and wall cladding was so thin it seemed like “Alfoil” sheets. It was difficult not to dent it when we handled it and impossible to walk on at all, so the complete roof needed to be screwed down without being able to put one foot on the roof !!

My friend was disappointed with the end result but he’d been working alongside me throughout the construction so he knew the problems lay with the cheap, totally inadequate materials that were supplied. Luckily for him I was building the shed at mates rates in return for help he’d given me in the past, otherwise the extra costs to build this ‘abomination’ would have far, far outweighed the savings he thought he got with the kit.

I will never build another shed of that brand.

I prefer to build Grant Sheds instead because they are much stronger, easier to build and the Grant Sheds team are so helpful and easy to work with.

Peter Jury

Jury Constructions

MISTAKE 2

Buying a shed from someone who doesn’t take the time to understand your needs – only to find the shed doesn’t fulfil your requirements! (e.g. Doorways or openings too small, height clearance less than you expected, etc.) This will be guaranteed to make you feel “ripped off”. Always work with a professional shed supplier that has been well respected in the industry for many years. A good shed company will discuss a range of options and help you get a shed that suits your needs. Don’t let pushy sales people sell you what they have instead of what you need.

MISTAKE 3

The shed company only wants to sell you a kit and tells you it's easy to find a local shed builder to build it for you. But then you find it's almost impossible to find a shed builder to erect it... there just aren't that many around... and the good ones are already extremely busy, often aligned to specific shed companies and with no time to even consider building another shed, especially a "cheap" brand they don't know. They've been caught with those before. So you're left with no builder or finding a 'general' builder who has little or no experience building with steel. Work out who you are going to get to build your shed before you buy it.

MISTAKE 4

Attempting to arrange the sometimes-tricky council application process for the first time! You don't have to go it alone. A shed supplier worth his salt can assist you through this minefield and will provide all the technical information, drawings and engineering calculations so that council approval can be made quick and easy. Find out what help your shed supplier will give you and make sure they don't make you wait until you've paid for and received the shed before giving you the technical information for you to submit to your council. Otherwise you may find you've paid for your shed only to find your council won't approve it and you're left stranded with a useless, expensive pile of scrap metal.

MISTAKE 5

Getting caught out with expensive add on costs – through not getting a fully itemized written quote! This is the only way to make sure there's no misunderstanding and you get what you want from the start.

We heard a story recently from someone who bought another shed brand but wished he'd bought a 'Grant' shed. The other shed company had quoted him a price for the shed kit, plus an estimate of between \$XX and \$XXX, for the building. Even at the higher end of the estimate it meant the overall price (supply and build) was cheaper than all other quotes he'd received.

But... the shed company only gave him the contact details of the independent builders after the shed

kit was paid for and supplied. The customer had to contact the builders himself to arrange the building.

The builders then quoted a building price thousands of dollars more than the high end of the estimate he'd previously been given! And they said this shed company does this all the time... they estimate low to win the shed sale, then leave it to the customer and builders to deal with the fall-out. This customer was angry... If he'd known this before he bought the shed he'd have made a very different decision.

MISTAKE 6

Finding Good Builders:

Scenario 1: The city-based shed company you buy from has builders they can recommend but the builders don't want to leave their city limits, so they either keep delaying when they'll come because they'd rather do the newer more local (to them) jobs that come in after yours OR they rush your job because they just want to get home. Then when you find problems with the way they've built your shed, you can't get them to return to fix it.

Scenario 2: Organising your own builder only to find he won't commit to a time, or starts and then stops and you have to waste your precious time chasing him up to finish your shed. You might pay for a shed that is never completely built and have to pay another builder to finish off the job.

Grant Sheds builders are happy to travel, they look after themselves while away (accommodation, meals, etc) and they take the time to get you to check over the shed before they leave so if you have any concerns they'll fix them immediately. And... Grant Sheds remains responsible for the shed long after the building is finished. So if you have a concern later on, just give us a call and we'll have it fixed for you.

“Grant Sheds remains responsible for the shed long after the building is finished. So if you have a concern later on, just give us a call and we’ll have it fixed for you.”

MISTAKE 7

Finding it's your bad luck if things get lost in transit, yet you don't know if they were even shipped in the first place. It's rotten when the shed company doesn't believe you when you tell them you haven't received some of the materials needed for the shed kit and you have to pay for those again. Check your shed supplier's policy on short-supply items and find out if they can deliver direct to you to reduce external freight company problems.

Get Our Team of Experts Working for You!

Choose a farm shed that'll do the job properly... one you can rely on to do everything you need?

Call **GRANT Sheds NOW** on **Freecall 1800 088 528** or go to **www.grantsheds.com.au**



CONTACT DETAILS

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Email: info@grantsheds.com.au

www.grantsheds.com.au

Postal Address: PO Box 29, Monash, South Australia 5342

“The **builders were punctual, polite and very good at their trade.** They managed all their work in some difficult conditions (windy and dusty). Very well done. We are please with the finished product.”

*Dennis and Joan Richardson
Streaky Bay SA*